# HarCo Comedy Festival Sponsorship: Investing in Laughter in Harford County, MD

#### Introduction:

The inaugural **Harford County Comedy Festival** is set to be Harford County, MD's premier comedy event, bringing together top comedic talent—from local favorites to national headliners—for 7 days of unforgettable entertainment. Running from February 8th - 15th, 2026, this festival is more than just a series of shows; it's a cultural event that will draw engaged attendees, elevate the local performing arts scene, and generate significant positive media attention for Harford County and our partners.

We invite your company to align its brand with joy, laughter, community engagement, and high-quality entertainment by becoming an official sponsor.

### The Harford County Advantage: Your Target Audience

Harford County, MD, presents a unique and valuable market for sponsors. Our event targets:

- Affluent & Engaged Locals: Harford County boasts a high median household income (over \$111,000), indicating a population with strong discretionary spending power for entertainment, dining, and local services.
- **Diverse Demographics:** With a population of over **260,000**, the event will reach a broad audience, including a core demographic of adults aged 25-60 who are active in the local community and seeking high-quality entertainment.
- Regional Draw: The festival's lineup will attract comedy fans not just from Harford
  County (Bel Air, Havre de Grace, Aberdeen), but also from the greater Baltimore Metro
  area, as well as to a smaller extent Philadelphia, Central PA, and Washington DC
  expanding your brand reach.
- Positive Association: Sponsoring a local arts and entertainment event builds significant
  goodwill, positioning your business as a community leader invested in the quality of life
  for Harford County residents.

## **Benefits of Exposure: Why Sponsor?**

Sponsorship of the HarCo Comedy Festival offers high-impact visibility that goes far beyond a static logo placement.

Benefit Category	Specific Exposure Opportunity	Target Reach

On-Site Branding	Stage banners, photo backdrops, venue signage, and branded lounges/areas.  Hundreds of engage attendees.	
Digital & Social Media	Dedicated sponsor posts, logo on all event website pages, logo on digital tickets.	Local, regional, and national comedy fans.
Media & PR	Inclusion in press releases, media mentions, and potential interviews with festival organizers.	Local news outlets, community calendars, and regional publications.
Direct Engagement	On-site table/area for product sampling, lead generation, and direct customer interaction.	High-value, face-to-face interaction with festival attendees
Networking performer/sponsor reception, and and em		High-level networking and employee rewards.

#### **How Your Funds Will Be Used**

Your investment is the foundation of a high-quality, professional, and successful event. Funds secured through sponsorship will be directly allocated to the following key areas:

- 1. **Talent & Production (~50%):** Securing and compensating comedic talent (local and regional), and covering all necessary production costs including sound, lighting, venue rental, and technical staff to ensure a memorable show experience.
- 2. **Marketing & Promotion (~30%):** Robust advertising across Harford County media (print, radio, digital ads, local podcasts, social media campaigns) and in the wider Mid-Atlantic region to maximize attendance and sponsor visibility.
- 3. **Operations & Logistics (~20%):** Essential operational costs including insurance, security, ticketing infrastructure, and administrative support to guarantee a smooth and safe festival for all attendees.

## **Sponsorship Tiers**

We offer a tiered structure to ensure a partnership level that aligns perfectly with your marketing goals and budget.

Tier Name	Investment	Primary Benefits & Deliverables
The Headliner	\$2,000	Stage & Show Naming: Naming rights for one show of the festival (e.g., "Friday Night Comedy presented by [Your Company]"), with your company prominently featured show flyer, as well as mentions of your company before, during, and at closing the show. Attendees will know your company was largely responsible for backing and supporting the event.  Visibility: Logo prominently included general event signage, festival website (with link to your website), as well placement on any larger show merchandise.Inclusion of any distributable materials/samples on our sponsors table on site.  Branding: Prominent logo placement on all event signage, festival website, and any larger show merchandise (Posters, T-shirts).  Media: Dedicated social media posts.  Hospitality: 8 passes to all ticketed shows.
The Feature	\$750	Visibility: Your logo featured on the digital show program and stage backdrop. Inclusion of any distributable materials/samples on our sponsors table on site.  Branding: Logo included general event signage, festival website (with link to your website), as well placement on any larger show merchandise  Media: Social media shout-out upon signing.  Hospitality: 4 Passes to all ticketed shows.

The Opener	\$250 (Community Support)	Recognition: Your company name and logo on the "Community Supporters" section of the festival website.  Engagement: Opportunity to include a promotional flyer/item on our sponsors table on site  Hospitality: 2 General Admission Passes to all ticketed shows.
In-Kind Sponsor	Goods/Services (Value TBD)	For donations of goods (e.g., catering, hotel rooms, printing) or services. Receive a custom package of benefits, typically mirroring <b>The Opener</b> tier, with potential for upgraded visibility based on the value of the contribution.

## **Next Steps**

We are eager to discuss which of these opportunities best fits your marketing goals. We are also happy to create a custom package tailored to your specific needs.

Please contact to schedule a meeting to secure your partnership and start capitalizing on the excitement of the **HarCo Comedy Festival**.

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